



CAMP SUE OSBORN

2020 IMPACT REPORT

A note from the President

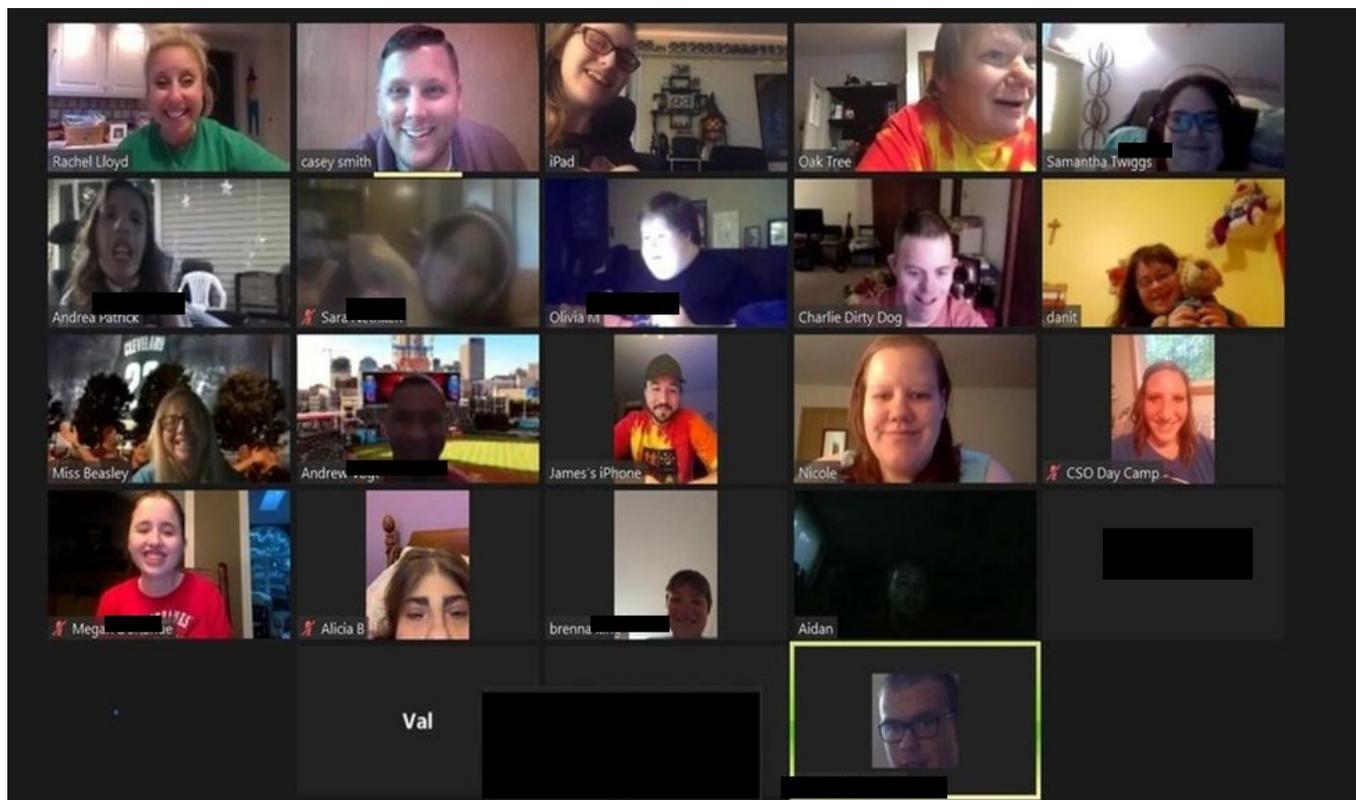
The year 2020 was one like no other for Camp Sue Osborn! The onset of COVID-19 and the resulting social distancing guidelines meant that we were unable to hold our regular camping sessions at the YMCA Outdoor Family Center and Camp Burton. However, in keeping with our unofficial motto, "We Are Family," we found a way to continue our mission of "creating excellent everyday camp experiences for Ohio's individuals with special needs."

It didn't look like our usual camps, but our team of staff and volunteers pulled together an incredible virtual camp that allowed our campers to enjoy many of the activities and socialization that our programs are known for. We made some great memories and Virtual Camp 2020 is sure to be one that the campers will never forget!



Based on the success of our Virtual Camp, we have also started a monthly online "hangout" for our campers and staff. Every "Third Thursday," our campers and staff volunteers meet up online for a free evening of entertainment and socializing, through Karaoke, dance parties, or Trivia Nights. We are excited to continue this new program to meet the needs of our campers, even during our off-season.

Financially, things also looked different in the tumult of 2020. While we had to cancel our Annual Night at the Races, we were able to hold our Annual Reverse Raffle and Auctions where our generous supporters helped us to raise over \$18,000 for our programs. Our expenses were down and our income was down, but we are proud to say that we made the most of our situation and also managed to hold an additional fundraiser to support our long-time partners at Camp Burton, during this difficult year.



Our Mission and Program:

Camp Sue Osborn is dedicated to providing excellent, everyday camp experiences for Ohio's individuals with special needs in Lake, Geauga and surrounding Counties.

We are making memories and magic at Camp Sue Osborn, a program serving individuals with different abilities. While in school, all of our campers were on an Individualized Education Plan. Founded in 1975 by Sue Osborn, who wanted her daughter Betsy to enjoy the same summer experiences as other children, Camp Sue Osborn was created as a place to share friendships, build camaraderie and above all, have fun. Children can attend a two-week day camp, a one-week residence camp, or both. Eleven years ago, we added an Alumni camp for our adults who aged out of our other two camps. We are proud to offer a variety of activities such as swimming, fishing, nature walks, crafts, drama, music, dancing, games, campfires and so much more. While we provide fresh air activities and fun our campers build lifelong relationships with each other as well as the staff. Parents and caregivers get the rare and much needed respite from the often-rigorous care of our campers.



We also do off season activities. Some campers and staff meet each year and go to the Geauga County Fair. Every year at Christmas there is a gathering at the Mentor Mall. For the last couple of years we have had a winter party at Camp Burton. Thanks to Leadership Lake County our campers have had some winter bowling parties too. Since the end of this year's virtual camp, we have been meeting virtually on Third Thursdays for karaoke, dance, or trivia.

There are also smaller things, like the monthly karaoke nights at Toth's where you will always find both staff and campers enjoying the night. A former camper who has married and moved to Georgia started the Butternut Babes group which meets virtually each month. The relationships built at camp are both real and forever.



Camp 2020

Summer of 2020 Camp Sue went virtual with 115 campers enrolled. We provided 28 days of camp using a variety of internet platforms including Facebook, Youtube and Zoom. There were 6 paid directors and 31 volunteer staff. Each camper was provided access to all events, a goody bag of supplies, and a Camp Sue Woo outdoor sign. There was no cost to campers.

During the 5 weeks of camp there were many opportunities to interact with each other. Campers could choose to go on virtual field trips. Thank you to Geauga County Parks, Patterson Fruit Farms, Schlecter Brothers Market and the Museum of Contemporary Art, all organizations who shared their facilities. Thank you to Jazzercise, Willoughby Fine Arts, and Zumba for donating sessions as well.



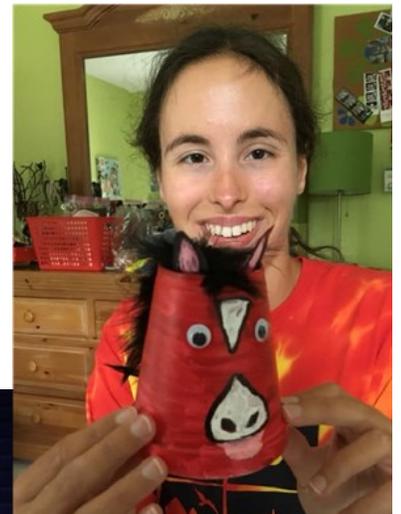
The campers had sessions where they learned to do a craft like styrofoam cup animals, salt dough ornaments, calming bottles, bracelets, pipe cleaner fireworks, torn paper crafts and more. Nurse Linda had two sessions about Covid. In one session Campers built a Covid critter and talked about being safe. Campers had the opportunity to cook, make survival bracelets, "Share Something Good with Dawn", and just talk at Camp Sue Brew. There were many exercise sessions including Zumba, Jazzercise, Yoga, exercising with Missy and dance. Willoughby Fine Arts did weekly music therapy sessions. The campers "went" on nature walks and planted seeds in pots they had painted/ decorated. There were also additional videos added with activities that the campers could complete on their own.

And for five weekends, staff members caravanned around 5 counties to drive by and wave at our campers.

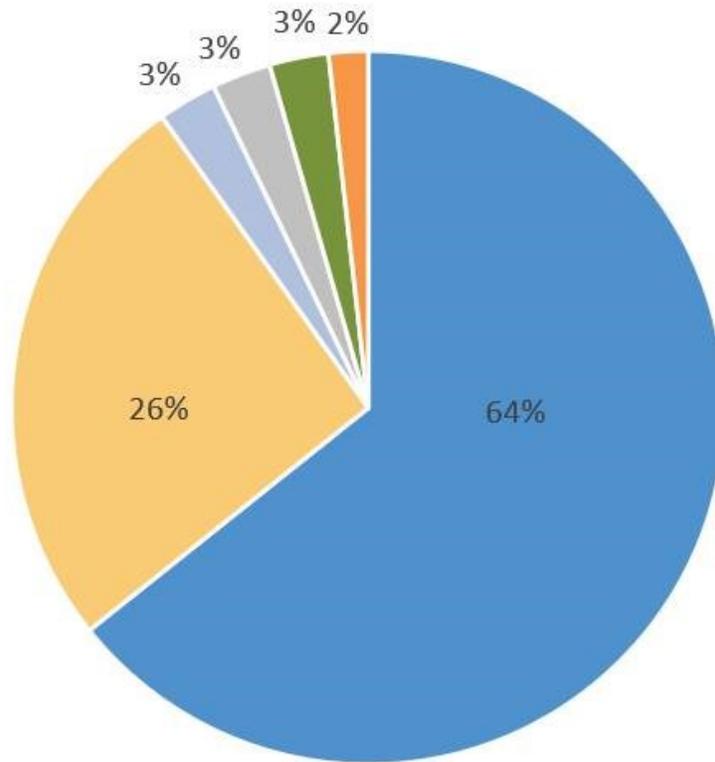
In the words of parents:

"Virtual Camp was amazing! Julia absolutely loved it, and each day she was excited to show me the list of programs for the day. Everything from the backpack filled with the craft supplies, field trips, story time, Zumba, karaoke, Camp Sue Brew - the list goes on... was perfect! A big thank you to everyone who put this together - including the counselors who worked from their homes."

"Just wanted to say what a great job you are doing with this alternat camp experience. Katie having much fun! Thank you for all your hardwork!!!"

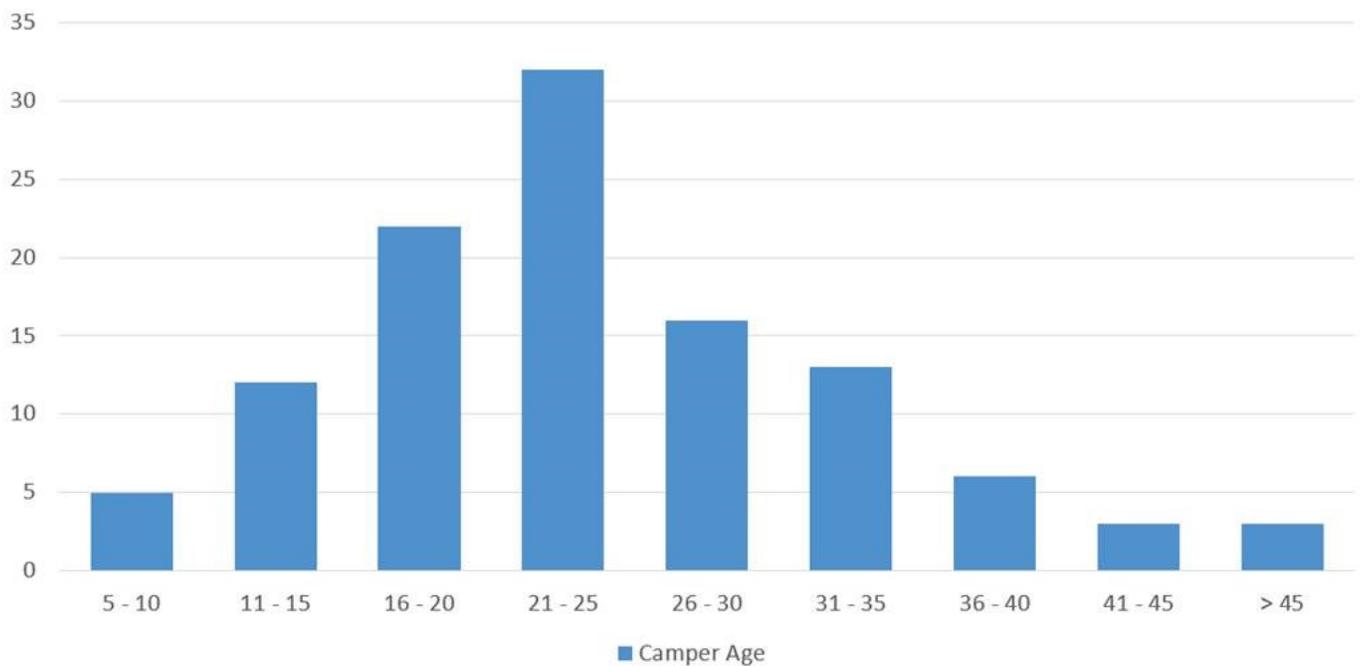


Virtual 2020 Camper Counties



■ Lake ■ Geauga ■ Cuyahoga ■ Medina ■ Franklin, Summit, Ashtabula ■ Out of State

Camper Age Distribution for Virtual Camp 2020



Recap Camp 2019

Day Camp 2019 from Director Andi Levine



Every year we, as staff get to experience the pure joy that camp brings to our campers. Meet Nicholas, he is a loving, friendly camper that enjoys music. The moment DJ GAZ started playing some great hits, Nicholas was front and center singing and dancing with his friends. Matt Gazdak (also pictured) went above and beyond for our campers and provided Nicholas the mic to get the full experience of being a SUPER STAR. Nicholas ended this great day with an award, which is a highlight for all of the campers. We can't wait to see the smiling faces of our campers in the near future!



Residence Camp 2019 from Director Emily Martin

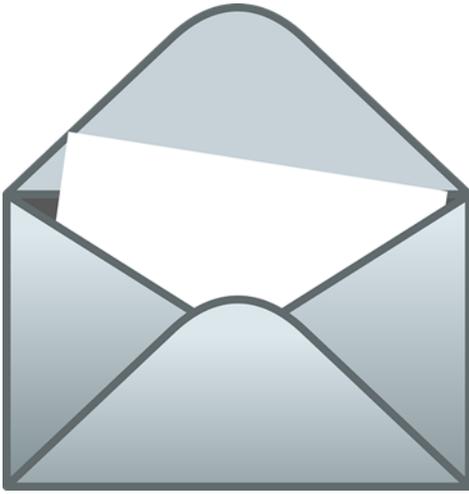
The theme for Camp Sue Osborn Residence Camp 2019 was **"Camp Sue:Greatest Camp on Earth"**! We have always been of the opinion that we have the greatest camp on Earth, so we decided to make it our official theme for the year! During the 2019 camp season, we had 62 returning staff members and 55 returning campers, showing that our camper and staff commitment to Camp Sue is unwavering. We welcomed 14 new campers this year, and we know they are all lifetime campers now! This picture of Jeremy at our final campfire truly sums up the Camp Sue experience for our campers. This was Jeremy's last year at residence camp, and we had brought him and our other "graduating" campers up to the front to sing our final night song all together. Instead of being sad that this would be his last year at residence camp, Jeremy was celebrating because he now gets to attend our alumni camp program. Camp Sue means everything to Jeremy, as it does to all of our campers. The fact that we can offer them a lifetime of camp programming means the world to them and their families. Our goal every year is to be the greatest camp on Earth, and Jeremy's enthusiasm shows that we achieved that goal!



Alumni 2019

All aboard! Forty-seven campers and 34 staff members cruised on the Camp Sue Woo alumni camp ship from July 7 to July 10 last year. The four days included many of the activities that the campers enjoyed at residence and day camp. Italy, LA and the Caribbean were the Port of Calls. There was daily swimming, crafts, recreation, hiking, dances, karaoke, casino night and hay rides. Each session had at least two options so the adult campers got to choose their activities. The adults also have Camp Sue Brew where they can go to hang out and have a beverage. One evening is always set aside for Memory Lane where pictures from many years of camp are shared in a video created by Dawn. Alumni camp ended, as it always does, with the annual Talent Show which included magic, dancing, singing and bagpipe playing.





A note from a parent new to Camp Sue:

Kyle and I would like to express my sincere gratitude to the Staff and Supporters of Camp Sue.

In 2019, Kyle was given the opportunity to participate in Camp Sue. Being a Mom, I was nervous of the thought of him being away overnight without a family member to help assist him. I started asking all the who, what, and where questions that I could. Many of my questions came from being "overprotective". I was greeted from the staff with the utmost compassion and reassurance that he would be just fine. After much pondering Kyle and I agreed to visit Camp Sue prior to our acceptance of such an incredible offer.

On the day we went to visit we were greeted by staff that were all very energetic, excited and eager to meet Kyle and show him around. After the visit we decided to take the leap of faith knowing worst case he would call me to pick him up prior to camp ending.

On the day of drop off, I was a nervous wreck. Kyle being a little nervous. Who was going to do all the things that I do for him each day and night to care for him? The first night I received his good night call, the next day and after I didn't get a call. I patiently waited for him to call to rescue him. That call never came because he was having so much fun and felt so comfortable with his surroundings.

Thursday came, and it was the Talent Show night. Parents are invited so I drove out to see the show expecting that he may want to come home. What I found was totally different - I found a young man that was having so much fun that he asked what I was doing there and didn't want to hug me because he thought I was there to take him home. At that moment I realized how much fun, love and support was surrounding him to be his best self.

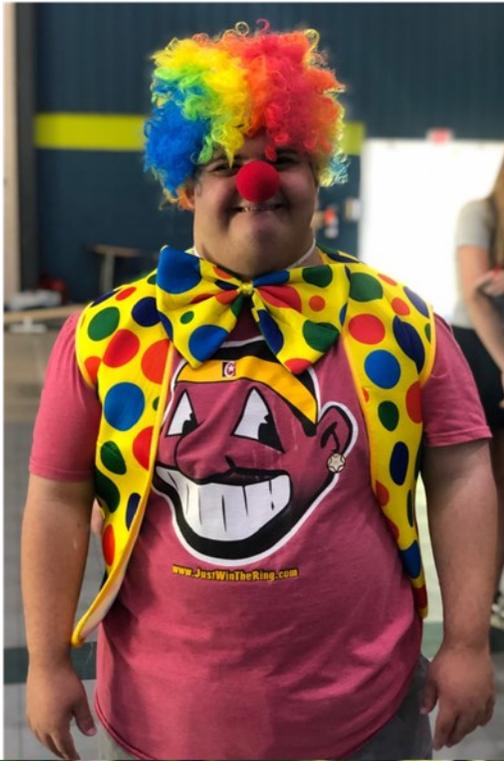
At the end of the week as camp was over all the way home, he kept saying I want to do that again, I loved it!! Kyle continues to ask when he can return to camp.

I am so glad I took the leap of faith and allowed him to participate.

The staff and supporters that ensure each child has a memorable time should be commended for their dedication, patience, hard work, love and the various other ways they contribute to Camp Sue.

Kyle and Mom are proud to say he is a Camp Sue Camper !! As Kyle would say: "I love it" Please be well !

Linda & Kyle Vasquez



Financial Information

NOTE: Due to the pandemic 2020 was not a “normal” year for CSO. The financial information to follow reflects the results of 2019 operations which represents a more typical year.

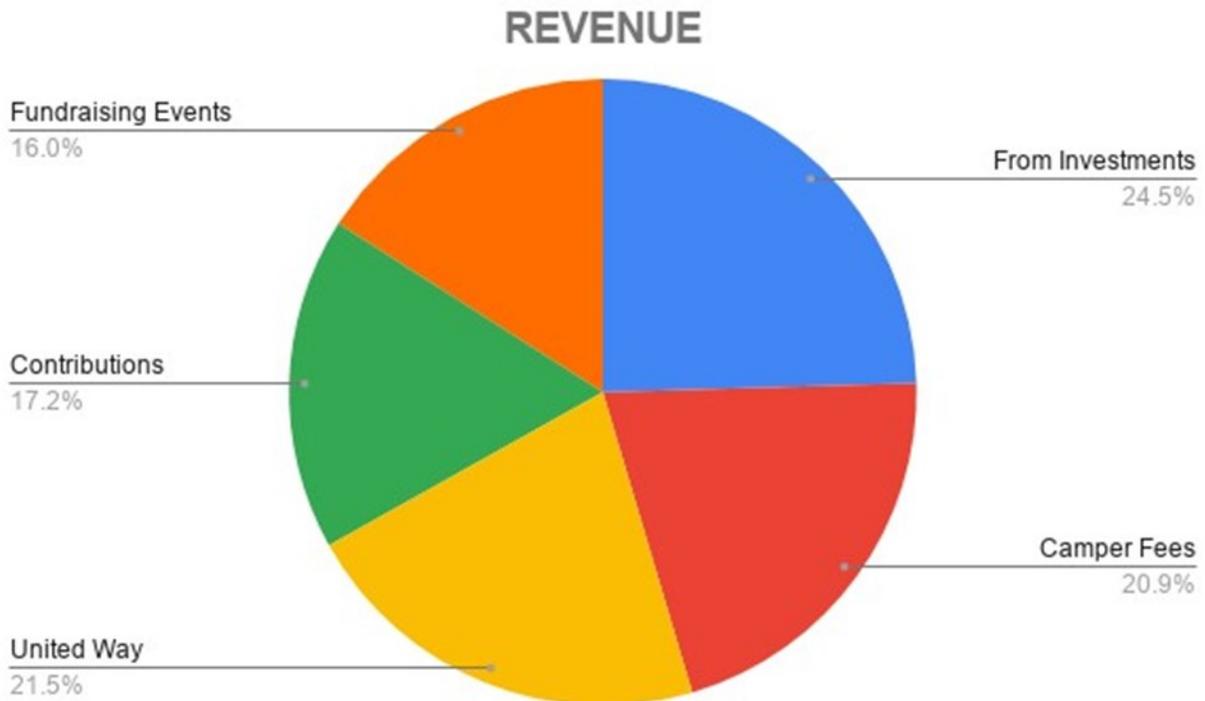
2019 Revenue

In 2019 the total cost to operate Camp Sue Osborn was about \$171,000. A fee is charged for each camper who attends CSO, but the total fees collected cover about 20% (about \$34,000) of the actual cost to operate camp. We also provide camperships to those who submit applications demonstrating a need for financial assistance.

Another source of revenue is United Way of Lake County. Since the early years of its existence CSO has applied for and has been awarded an annual funding allocation equal to approximately 25% of our total revenue. In 2019 our Lake United Way allocation was approximately \$30,000. We received another \$5,000 of designated contributions from various other United Way organizations.

Public contributions vary from year to year but are usually about 20% of our total revenue. In 2019 our contributions totaled \$28,000. In addition, each year we have 2 major fundraising events. We have a reverse raffle in March and a night at the races event in November. In 2019 the 2 events together netted about \$26,000.

In the mid-nineties the CSO Trustees established an investment account which is funded by public contributions. The intent of the account is to ensure our ability to fund camp operations in the event that our annual revenue is not sufficient to cover total expenses. In the last several years we have made investment account withdrawals ranging from \$30,000 to \$40,000 to supplement our other revenue sources. In addition we always have a modest carryover balance from the previous year which is used to balance revenue and expenses.



2019 Expense Summary

Camp Sue Osborn serves campers with special needs who live in Lake and Geauga Counties and other surrounding counties. Our primary operations occur during a four week period which takes place in the month of July each year. Our day camp activities take place at the YMCA Outdoor Family Center located in Perry, Ohio. Our residence and alumni camps take place at Camp Burton located in Burton Ohio. We serve approximately 160 campers each year and we employ 100 plus staff. We have a high staff to camper ratio in order to provide a healthy and safe environment for our campers.

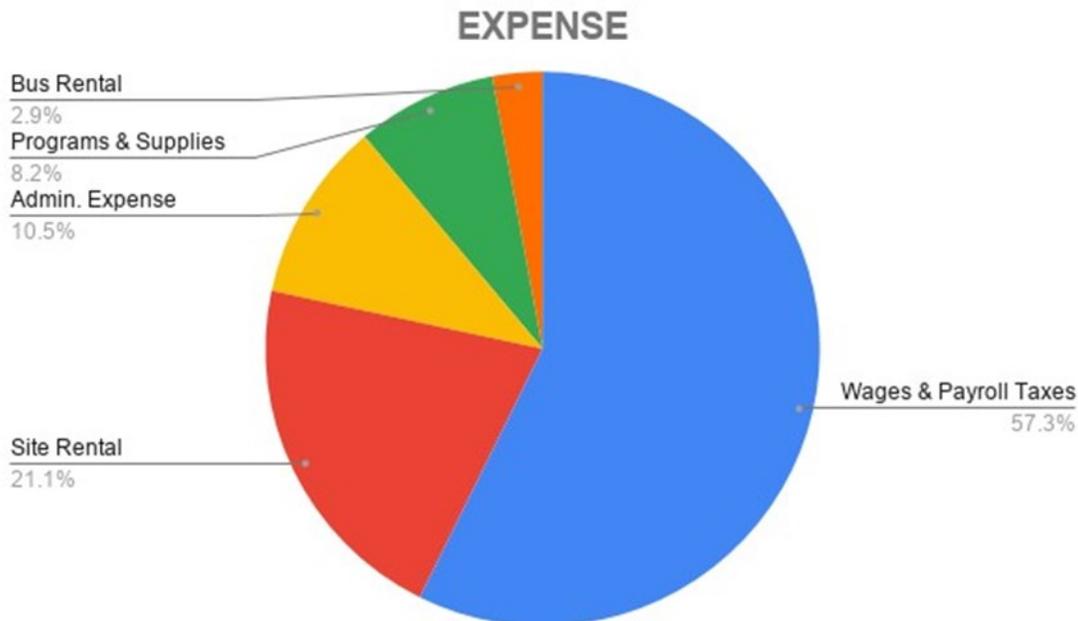
The expenses that we incur each year fall into 5 major categories as reflected in the “Expense” pie chart. Salaries are our largest expense. Many of our specialists and counselors are certified teachers who work with special needs students in their regular jobs. We also have a nurse at each camp to administer the medications as prescribed by their personal physicians and to provide any other medical assistance as required. In 2019 staff salaries and related payroll taxes totaled approximately \$98,000.

Our second greatest expense is the site rental fees we pay for the use of the Perry YMCA Outdoor Facility and Camp Burton. We have developed great working relationships with both organizations and appreciate their assistance in meeting our campers’ special needs. In 2019 the site rental fees totaled \$36,000.

The Program and Supplies expenses are the costs involved in providing daily activities for our campers. Each year our camp directors and coordinators schedule activities and entertainment for our campers. Supplies are purchased for arts and crafts, cooking, fishing, games etc. Each year we also hire entertainers such as a D.J, a one man band, Rockin Robots and Jungle Terry. In 2019 the total cost of programs and supplies was almost \$14,000.

We also provide transportation between designated pick-up points and the Perry YMCA on each day of our day camp. The transportation services are provided by Geauga Transit for our Geauga County campers and by Laketran for our Lake County campers. In 2019 the total transportation cost was approximately \$5,000.

The last category of expenses we incur are administrative costs. These include Workers’ Compensation coverage, liability insurance, professional services (accounting and auditing) etc. The 2019 total was \$18,000.





Camp Burton has hosted Camp Sue Osborn residence Camp for over 30 years. They were hit especially hard earlier in 2020 with the very strict shut -down that closed many camps. Every summer, the staff of Camp Burton work tirelessly to anticipate our needs and exceed every expectation. Anything we ask for, we receive. And we wanted to spread love and hope to our business partner and friends.

Through an online fundraiser, our supporters donated \$5,670 to Camp Burton!



Thank you to the following businesses who collaborated with us and offered their services!



Sam loved being pampered by Brown Aveda students to prepare for the dance on Friday night of Residence Camp 2019. The Brown Aveda students have come for years to paint nails, style hair, give massages and boost the confidence of our campers.



We thank the following individuals and corporations for donating needed funding:

Adventure Zone	Holocaust memorial Museum (Michigan)	Sensory Sensations LLC
Akron RubberDucks	Hotchkiss Family	Sgt Clean's Car Wash
AlleyCat OysterBar	Jon Mockbee	Specs4Us
Amy's Crafts and Tumblers	Kiddie Jungle	Sport Clips Mentor
Andrews Family	King Family	Synergy Woods
BARKBox	Lady Janes	The Carpet Company
Berge	Lake County Captains	Tieks Shoes
Bootcamp CLE	Lake Metroparks	TopGolf
Bradford Portraits	Longos	Trapped! Escape Rooms
Burgers 2 Beer	Lost Nation Golf Course	Tribuzzo Family
Cancun Cards	LUBRIZOL	True Value Walmart
Chagrin Yoga	Magnified Giving	Wecall Inc.
Chips Clubhouse	Manfredi Family	Western Reserve Historical Society
Christ Child Sociey of the Western Reserve	McMaster-Carr Supply Company Melt	Willoughby Junior Women's Club
Cleveland Botanical Gardens	Bar and Grilled	Mary Bailey
Cleveland Browns	Middle Ridge Gardens - Madison	Patricia Balthrop
Cleveland Foundation - Bessie Benner Metzenbaum Fund	Miller Boat LIne	Virgina Balthrop
Cleveland International Film Festival	Motorcycle Hall of Fame	Myron & Helen Bilynsky
Cleveland Orchestra	Music Box Supper Club	Missy Bookbinder
Cleveland Zoological Society	Network for Good	Carla Brayer
CVS	North Pointe Ballet	Laura Brower
Disney World	Ohio State Council Knights of Colum- bus	Mr. and Mrs Christopher Caryl
East Coast Custard	Ohio State Reformatory	Ross and Sharon Croucher
Fine Arts Association	Ohio WIne Producers Association	Daniel Dean
First Energy Service Company C/O Cybergrants	Patterson Fruit Farm	Tim Duhanich
Friends of Camp Sue Osborn	Perry High School Fundraiser	Sharon Fazzone
Goodtime	Perry Pirate Boosters Club Inc.	Michaela Federico
Great Lakes Cheese	Pine Hills Golf Course Pioneer	Jennifer Fekete
Handy Rents	Waterland Pittsburgh Opera	Pinnacle Media

We thank the following individuals and corporations for donating needed funding:

Ed and Maureen Fender	Karen Lloyd	Drew and Wanda Shippy
Jessica Fontana	Rachel Lloyd	Susan Marie Sipos
Robert and Linda Gahr	Joe and Donna Majors	Casey Smith
DJ Matt Gazdak	Scott and Dawn Majors	Teresa and Rich Stopek
Marty & Helen Germ	Emily Martin	Heather Strnisa
Susan Hart	William Martin	Jerry and Elsie Tarczy
Dave and Jackie Hillis	Jim Meadows	Dawn Teece
Kelly Holderman	Thirty-one consultant Megan Archibald	James & Kimberly Tome
Jim & Lynn Hupp	Mary Naymik	Kathy Uncapher
Michelle Jahn	Kirsten Pesa	Lake County United Way
Peggy Karg	Andrea Pollock	Anonymous Walmart Employees
Jenny Kilgore	Jeffrey and Arlene Primiano	Thomas Mark and Gail Yakubowski
Catherine Klueber	Michael Rodriguez	Kelley Yaworski
Ann B. Krizman	Melissa Reynolds	Joe and Lynne Zele
Brandon Lauer	Rob Ruminski	Josh and Allie Zele
Andrea Levine	Cassie Salmi	Cathy Zielinski

We would like to thank the following people for donating their time and volunteering at our camps:

Rachel Albright	Chuck Femec	Keri Loughry	Teresa Stopek
Melinda Arnost	Jessica Fontana	Stephen Lombardo	Jeff Swingler
Linda Bentley	Mallory Garred	Dawn Majors	Nicole Thomas
Missy Bookbinder	Susan Hart	Emily Martin	Vicki Tomasheski
Eric Bramer	Matt Hecker	Zach Myracle	Anna Tribuzzo
Acadia Caryl	Kayla Jesberger	Nicole Novotny	Kathy Uncapher
Jon Caryl	Peggy Karg	Rena Perchinske	Denise Weisbarth
Emily Clark	Jenny Kilgore	Mike Rodriguez	Molly Weiss
Kathie Doyle	Sierra Kosh	Dolores Rogish	Jen Wilson
Cameron Eberhard	Nicole Kristosik	Nikki Rose	Joanne Wright
Emily Eckles	Penny Laughlin	Cassie Salmi	Kara Yoder
James Evans	Andi Levine	Carl Schlechter	Josh Zele
Sharon Fazonne	Brenda Levine	Susan Marie Sipos	Allie Zele
Michaela Federico	Rachel Lloyd	Casey Smith	



CAMP SUE OSBORN
A SPECIAL CAMP FOR SPECIAL KIDS

